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FMEC and Navigate Tally Nearly \$7 Million in Potential Loan Savings During Annual Meeting

DAYTON, OHIO – As a service to members and other physicians in the Northeast U.S., the Family Medicine Education Consortium (FMEC) has partnered with Navigate, a company that helps physicians take back control of their student loans—and their lives. Through expert advice and consultations, Navigate helps save doctors money and can help health systems take better care of their employees.

The FMEC's 2021 Annual Meeting, held October 8-10, 2021 in Pittsburgh, PA, proved that the partnership with Navigate Student Loans is a huge benefit for both organizations. The Million Dollar Challenge to show physicians their possible student loans savings soared from past years' \$1 million to ***\$6.9 million at the 2021 meeting.***

Navigate's booth saw non-stop traffic, with FMEC physicians stopping by to see if their loan costs could be reduced. In each 15-minute, complimentary session, Navigate reviewed loan sources, servicers, loan types and pay-off plans. Using their proprietary algorithm, Navigate determined maximum savings. Individual savings ranged from \$40,000 to \$500,000.

Physicians who missed out can still take Navigate's 15-minute free session to see how much they could save, or if they are doing well as is. Navigate works with each borrower for the entire life of their loan, so physicians get Navigate's help at any point, for no additional cost. Also, Navigate donates a portion of the proceeds back to FMEC. So physicians win. Navigate wins. FMEC wins.

Navigate's President, Joy Sorensen Navarre, also gave four student loan presentations during the Annual Meeting, including information on President Biden's recent student loan program changes. Residency directors also learned about Navigate's Loan Tamer Package. This package provides student loan education, seminars and free loan consulting to an employer's physicians when the employer invests in a Loan Tamer Package (and we're not "lion!").

According to Navigate's Joy Sorensen Navarre, "We thank Larry Bauer who, among so many great things, also established our win-win partnership with FMEC. He has given so much to this organization. We also look forward to working with Scott Allen, FMEC's new CEO. We hope to find even more ways in which we can assist the great people and physicians of FMEC."

To learn more about student loan reduction or a Loan Tamer Package, contact Joy at joy@navigatestudentloans.com or visit <https://navigatestudentloans.com/fmec/>. For more information on FMEC's business partnerships, contact Shayla Rammel at shayla.rammel@fmec.net.

About the Family Medicine Education Consortium

The Family Medicine Education Consortium, Inc. (FMEC) is a catalyst, convener, and incubator that connects family physicians and other stakeholders to improve the health communities by strengthening family medicine, primary care and medical education. The FMEC serves 14 states and the District of Columbia in the northeast region of the U.S., working with 60 medical school departments of family medicine, 170 family medicine residency programs, and thousands of family physicians and other health care providers in community settings. Through an Annual Meeting for nearly 1,000 health professionals, annual awards, learning communities, and quality improvement projects, the FMEC inspires medical students to seek careers in family medicine, strengthens academic family medicine through faculty development and leadership experiences, and stimulates innovative approaches to primary care service delivery.

About Navigate Student Loans

Navigate Student Loans supports healthcare systems by reducing student loan debt for their physicians and candidates. Savings typically range from \$40,000--\$500,000 per physician. Physicians value employers who help them and provide this peace-of-mind. Healthcare systems benefit because this strengthened loyalty boosts recruitment and retention. Joy Sorensen Navarre established Navigate in 2014. Her company is a foremost authority on physician student loan laws because Navigate specializes in physician student debt. In fact, Navigate's clients are on track to save nearly \$280,340,000 on their student loans. Navigate's partnership with the FMEC helps members save the most on their student loans, or assists them with PSLF (loan forgiveness). This help lets physicians laser focus time on patients—not student loans. Meanwhile, healthcare systems enjoy increased recruitment and retention because of the loyalty to employers this assistance builds.

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